

Dec. 13, 2011

Dear JFF Friends & Customers,

Merry Christmas

&

Happy New Year!

Amid the holiday festivities, we would like to thank you sincerely for your business and interest in our farm. We cannot keep up our family farm without our customers, and we are deeply appreciative of your involvement with us. We had the opportunity to meet many of you at various events and farmers markets over the course of the year, and it has been wonderful getting to know you better. We look forward to seeing more of you in 2012!

We'd also like to thank the retailers and eateries who buy our products as well. We are excited that these merchants and, in turn, their customers are getting to know local products like ours. Please give them a try!

- **Food for Thought:** This awesome natural foods market in Wichita carries our beef, JFF flour and wheat berries, as well as Little Red Hen Bakery bread, baked with JFF flour. Find out more here: <http://www.foodforthoughtwichita.com/>.
- **Lotus Leaf Café and Crêperie:** Find out about this Wichita restaurant's delicious crêpes—made using JFF flour—for lunch and dinner here: <http://lotusleafwichita.com/index.htm>.
- **Prairie Harvest:** If you come out to visit the farm, be sure to stop by this amazing natural/local/organic food store (with a deli and sunny seating!) along Main Street in downtown Newton as well. They bake their bread using our flour, and they sell our beef products as well as our flour and wheat berries. Find out more here: <http://www.prairieharvestnewton.com/>.
- **Donut Whole & Jaded Pearl:** You can find a quiet nook for reading or a playful game of pinball at the Donut Whole, this festively decorated Wichita donut shop and hang-out. The wide selection of homemade donuts is worth the trip, but you will also find amazing coffee drinks, Mexican popsicles, Mexican coke (the kind with real sugar) and more. At the same location, you'll find Wichita's newest tea house, the Jaded Pearl. Here you can enjoy a piece of our Little Red Hen Bakery bread, baked with JFF flour, with a delicious "schmear" of butter while enjoying specialty tea. It is really the best toast anywhere! Details at: <http://www.thedonutwhole.com/> and <http://blogs.kansas.com/dining/tag/the-donut-whole/>.
- **Tommy's Restaurant:** Click here for the Facebook page of this classic Wichita restaurant, which serves burgers on buns from our Little Red Hen Bakery line of breads, made with JFF flour: <http://www.facebook.com/TommysRestaurantLounge>.
- **Whole Foods Association:** All three Wichita locations of these wonderful locally-owned natural/health foods stores carry Little Red Hen Bakery bread,

made with our JFF flour, as well as our wheat berries. Find our more here: <http://www.wholefoodswichita.com/>.

Also, we would like to let you know already what our next beef slaughter dates are:

Dec. 21, 2011; and in 2012, Feb. 8, Mar. 7 and Mar. 28. Given our small scale, we have to do a lot of planning ahead, and we appreciate your willingness to do so too. Ordering early is the best way to ensure getting exactly what you want.

Don't forget to "like" us on Facebook at <http://www.facebook.com/pages/Janzen-Family-Farms/104855429573431> and check out our website, including photos of the farm at www.janzenfamilyfarms.com. If you need anything else, call us at (316) 799-2670.

Thank you again!

Sincerely,

The Janzens & Norm Oeding