

JFF Newsletter - December 2009

Dear Friends,

Merry Christmas! Happy New Year!

During this special season, we would like to thank our customers, new and old, and wish you a prosperous new year. As Janzen Family Farms (JFF) is a small-scale, locally oriented, independently owned business, we especially appreciate customers like you who take the time to consider their purchases so carefully.

We are making many positive strides to reach our goals. In 2010, we anticipate becoming Certified Organic on most of our farm. The first winter storm has passed and our herd came through with flying colors. We have several steers that we will be processing after the first of the year. Please let us know what your special needs may be, and we will try to accommodate them. And tell your friends about us! We sincerely appreciate your business.

Sale!

If you order between now and Dec. 31, we'll take 10% off your purchases!

Contest!

Enter to win!: We're going to award JFF Hamburger Kits to THREE LUCKY WINNERS. A "kit" includes two pounds of burger and one 8-pack of Little Red Hen Bakery burger buns. Just email norm@janzenfamilyfarms.com with the words "HAMBURGER DRAWING" in the subject line, and we'll put your name in the hat, so to speak. No purchase necessary. Enter by 10 p.m. on Dec. 22, 2009. (We'll coordinate delivery once we know who wins!) CAUTION: Some assembly required.

Our Kansas products make great gifts:

- 100% Grass-fed beef;
- Certified organic whole wheat berries;
- Freshly stone-milled certified organic flour; and
- Bread and baked goods made with our flour, labeled "Little Red Hen Bakery."

Order straight from us, or look for JFF products at area retailers, including Prairie Harvest in Newton, Food for Thought in Wichita, and Whole Foods Association in Wichita.

Check out our new flyers!

We have posted new promotional flyers on our 100% grass-fed beef and our grain/flour/bread products. Please feel free to check them out at the following links (and if you'd like one or more printed properly, let us know. We just had them officially done!):

<http://www.janzenfamilyfarms.com/grassfedbeef/grassfedbeefflyer2010.html> and

<http://www.janzenfamilyfarms.com/grainsbreads/grainflourflyer2010.html> .

Note from Farmer Norm:

Fall on the farm was busy, with planting fall crops—wheat, winter peas, barley for grazing—and harvesting milo. The spring calves are now weaned and grazing with the big steers and heifers on the prairie and other pastures. The cows are on the brome meadow, with milo stubble and winter barley to graze. Even though we just had an extreme cold snap, all of our cattle are healthy and growing.

Thanksgiving brought our kids and grandkids here to the farm. The little ones had a great time helping water the herd and venturing out on a hike to see the new beaver pond in the creek. Our farm dog, Chicago, and the cats also liked having the extra attention from the children. Our infant grandson is starting to crawl and he just got his first tooth. We have much to be thankful for this holiday season.

We also recently enjoyed hosting a tour for more than 20 of Professor Jon Piper's environmental science students at Bethel College in Newton. Thanks for your interest!

Feel free to contact us for a personal tour of the farm, whenever you wish.

For More Information:

Please read more about us on the web at www.janzenfamilyfarms.com and call or email if you have any questions

at norm@janzenfamilyfarms.com, john@janzenfamilyfarms.com, kristi@janzenfamilyfarms.com or (316) 799-2670!