

Feb. 20, 2012

Janzen Family Farms Beef Sale

Dear Friends and Customers,

Greetings!

PRICE SPECIALS

As you stock up for spring and summer, we would like to announce some price specials, available through the end of March:

- Roasts & Ground: \$6/pound (down from \$7/pound!)
- Bulk Order of Ground: 15% off! (new lower price for more than 15 lbs. ground!)
- 1/4th Bulk: \$5.50/pound (down from \$6/pound!)
- Square Burger Patties: \$6.75/pound (down from \$7.75/pound!)

The grill pack and family pack are still 15% off the list price by individual cut. We're keeping the 1/8th at the low price of \$6/pound. (Click here to read more about the grill pack and family pack: <http://www.janzenfamilyfarms.com/beef/beefpricesorderform.html>.)

NOTES FROM NORM AT THE FARM

Longtime JFF employee LeRoy Hiebert has been on medical leave, and is close to being 100% recovered from a mild stroke that occurred on Dec 21. His primary concern now is blurry, double vision which continues to improve. He has excellent vision in the good eye.

Lots of friends have asked me how I am getting along without him here at JFF:

1. LeRoy taught me well.
2. Have hauled no water in the past 6 months to cattle. This is a dividend from the water works we have installed over the past 18 months. Currently all JFF livestock have access to water that is piped to them.
3. We have experienced one of the top 10 warmest / driest January's, on record.

When we have an average or cold/wet winter, there is always work created by the weather. This year we have been able to make use of warm, sunny days and get tasks done that would normally be waiting for spring.

4. Kylie Neal from Newton has been making our bread deliveries in Wichita, along with some other deliveries and errands.

BIRD WATCHING

The snowy owl has taken up residence on the south side of Elbing, near Berean Academy. This is 1.5 miles east of its initial location when first sighted about 8 weeks ago.

I have also seen a bald eagle here at JFF, twice in the past week. And according to staff at Elbing Grain, there may be an eagle's nest at Harvey County East Lake, about 5 miles to the west.

Lots of Canada and Snow geese in the hood. Several hundred are usually at the pond, or nearby, part of the day.

HERD & CROP NEWS

We will move the cow herd onto wheat pasture in the coming week in preparation for calving to start about April 1. Also had a couple families out for a tour during the nice weather in January. And the herd looks great.

Crop prospects for the coming growing season are greatly improved with 2.5" rain received on Feb 3 & 4. Long-term forecasts indicate the drought will continue for parts of the southwest USA.

JFF THANKS

As always, thanks for your support. Please keep in touch—do send us your feedback, whatever it may be! We need to hear from you so we can keep offering what you want and need. And if you're so inclined, please "like" us on Facebook. Also, let us know if you'd like to come by.

Best wishes,

All of us at Janzen Family Farms